

Holger Grubel, Head of Portfolio Development Offshore Wind at DISE 5th Jubilee Energy Congress

September 25, 2019



EnBW | At a Glance





Strong position

- > 5.5 million customers
- > 13 GW generation portfolio
- > 20,000 employees



Solid financial figures¹

- › Revenue: € 20.6 bn
- › Adj. EBITDA: € 2.16 bn
- Ratings in A category



Know how of a fully integrated utility – since 1899

- Over 100 years of tradition and experience
- Units: Sales, Grids, Renewables, Generation & Trading
- > Inhouse experts along the whole energy value chain



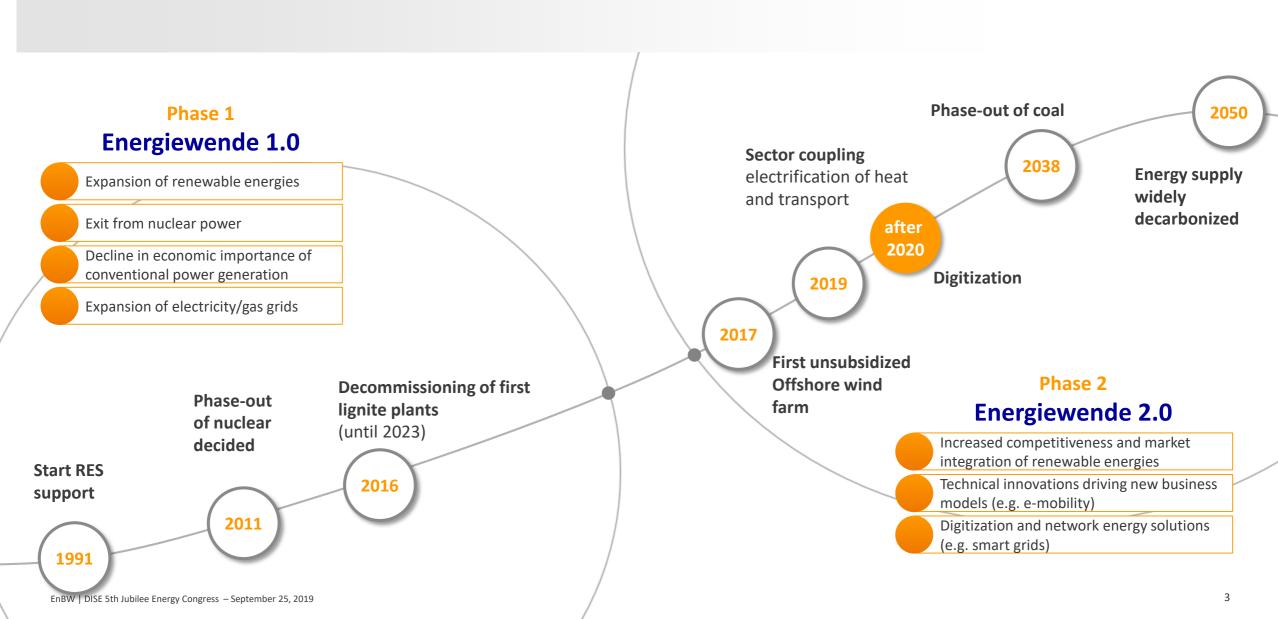
International outlook on offshore wind

- International project development for 4 years
- > Over 4 GW offshore wind pipeline worldwide
- > Strong position in European home market



Energy Transition in Germany



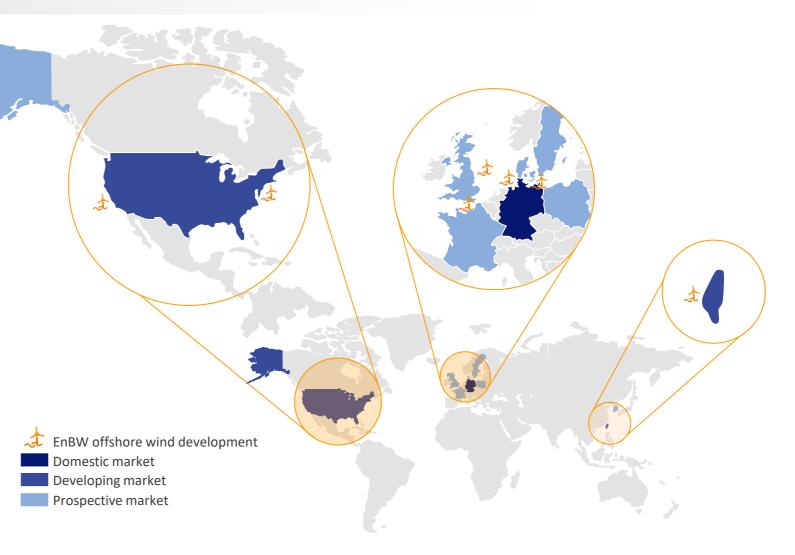


EnBW | Internationalisation Offshore Wind



Path forward - 2025

- Establishment of new local offices with local employees and network
- Contribution to local market and supply chain development
- Long-term presence in USA and Taiwan as well as in prospective market



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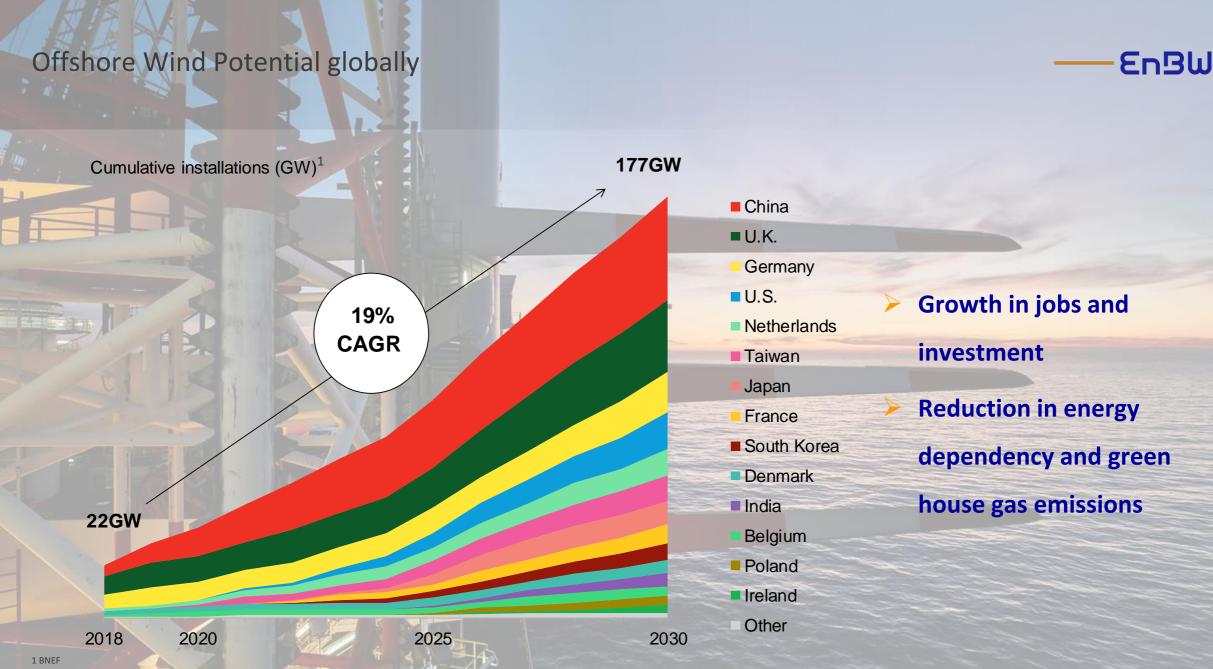


Example UK project Hinkley Point C

Newly build coal fired power plants

Offshore wind farms in Germany without grid connection

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Benefits of offshore wind in Poland

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Economic growth along the entire value chain throughout Poland

Reduced import dependency from coal

120 bln PLN investment through offshore wind projects by 2040 (10 GW installed)

38,000 possible full time, long-term and high-profile jobs in the offshore wind industry in Poland by 2040 (10 GW installed)